

Message Text

LIMITED OFFICIAL USE

PAGE 01 ANKARA 02166 241528Z

ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 PM-04 DODE-00 MC-02

L-03 CIAE-00 INR-07 NSAE-00 /037 W

-----250344Z 078895 /22

R 241435Z MAR 77

FM AMEMBASSY ANKARA

TO SECSTATE WASHDC 6882

INFO USMISSION NATO

LIMITED OFFICIAL USE ANKARA 2166

PASS USDOC/SPIS-STRAUSS LEON

E.O. 11652: N/A

TAGS: BEXP, MASS, TU

SUBJ: PRODUCT OPPORTUNITY-MILITARY SURPLUS SPARE PARTS

1. IN UNUSAL DEPARTURE FROM NORMAL INACCESSABILITY, CHIEF OF PROCUREMENT, TURKISH LAND FORCES COMMAND, COL. IBRAHIM BALKAN INVITED COMATT AND ASSISTANT TO CALL ON HIM MARCH 23. UPSHOT OF CORDIAL ENCOUNTER WAS THAT TLFC ACKNOWLEDGED ITS DEPENDENCE ON U.S. SUPPLY SOURCES FOR MILITARY SPARES BUT WAS EXPERIENCING DIFFICULTY GETTING IN TOUCH WITH REPUTABLE SUPPLIERS. BALKAN SADI HE HAD SOME EXPERIENCE WITH FIRMS WHOSE PRICES HE BELIEVED TO BE OUT OF LINE AND WHICH WERE OTHERWISE OF QUESTIONABLE RELIABILITY. HE ASKED IF WE COULD PROVIDE LIST OF EXPORTERS OF SURPLUS SPARE PARTS WHICH WOULD PERMIT TLFC TO AVOID, AS FAR AS POSSIBLE, DEALING THROUGH MIDDLEMEN. HE INDICATED SOME URGENCY, REQUESTING RESPONSE "ASAP".

2. IN REPLY TO OUR REQUEST FOR MORE SPECIFIC DESCRIPTION OF ITEMS IN WHICH TLFC INTERESTED, BALKAN ENUMERATED FOLLOWING AS EXAMPLE PARTS FOR VEHICLES, TANKS (M-47S AND M-48S), AND HELICOPTERS; AVIONIC AND ELECTRONIC SPARE PARTS; OPTICAL ITEMS; AND "RAW MATERIALS" SUCH AS LEAD, SYNTHETIC RUBBER, PVC, OTHER

LIMITED OFFICIAL USE

LIMITED OFFICIAL USE

PAGE 02 ANKARA 02166 241528Z

CHEMICALS, SULFUR, NYLON YARN, AND CAVAS DUCK.

3. ACTION REQUESTED: WOULD APPRECIATE USDOC/SIPS FURNISHING FIVE TO TEN NAMES AND ADDRESSES OF LARGE, REPUTABLE EXPORTERS OF MILITARY SURPLUS SPARES WE COULD FORWARD TO TLFC. IN ADDITION, COL. BALKAN ASKED IF WE COULD VERIFY U.S. IDENTITY AND PROVIDE FULL ADDRESS OF SURPLUS DEALER HE KNEW ONLY AS "IRELAND AUTO".

WE AGREED TO BE OF SUCH ASSISTANCE TO HIM AS WE COULD.

4. COMMENT. WE HAVE BELIEVED FOR SOME TIME THAT SIZABLE
COMMERCIAL OPPORTUNITIES IN MILITARY EQUIPMENT EXIST HERE, BUT
HAVE FOUND MILITARY PROCUREMENT OFFICIALS DIFFICULT TO APPROACH
THROUGH NON-MILITARY CHANNELS. IT WOULD THEREFORE BE HELPFUL
TO US IF INFORMATION REQUESTED BY BALKAN COULD BE FORWARDED
PROMPTLY.

MACOMBER

LIMITED OFFICIAL USE

NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: MILITARY EQUIPMENT, SPARE PARTS, SURPLUS MILITARY EQUIPMENT SALES, DIPLOMATIC DISCUSSIONS
Control Number: n/a
Copy: SINGLE
Sent Date: 24-Mar-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 22 May 2009
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1977ANKARA02166
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D770102-0254
Format: TEL
From: ANKARA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1977/newtext/t19770328/aaaaaybn.tel
Line Count: 71
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: b65020b3-c288-dd11-92da-001cc4696bcc
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 06-Apr-2005 12:00:00 am
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3014330
Secure: OPEN
Status: NATIVE
Subject: PRODUCT OPPORTUNITY-MILITARY SURPLUS SPARE PARTS
TAGS: BEXP, MASS, TU, US, (BALKAN, IBRAHIM)
To: STATE
Type: TE
vdkgvwkey: odhc://SAS/SAS.dbo.SAS_Docs/b65020b3-c288-dd11-92da-001cc4696bcc
Review Markings:
Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
22 May 2009
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009